

## Solicitation Amendment

Cascade Care Public Option Plans (to be offered on the Washington Health Benefit Exchange)

## **RFA No. 2020HCA1**

Amendment No. 1

Date Issued: March 10, 2020

**Purpose:** Amend the RFA as described below.

The Amendment does not need to be submitted with Application. All other Terms, Conditions, and Specifications remain unchanged. The above referenced solicitation is amended as follows:

1. Section 1.2, Estimated Schedule of Solicitation, has been deleted and replaced with the following:

## 1.2 ESTIMATED SCHEDULE OF SOLICITATION

HCA to Issue Request for Applications	February 27, 2020
Applicants' to Submit Letters of Intent to Apply	March 20, 2020 – 2:00 p.m. PT
Applicants' to Submit Non-Disclosure Agreement (NDA) Due	March 20, 2020 – 2:00 p.m. PT

Applicants' Questions Due	March 23, 2020 – 2:00 p.m. PT
Pre-Solicitation Conference	March 27, 2020 – 11:00 a.m. – 12:00 p.m. PT
HCA Responses to Questions Posted	April 1, 2020
Applicant's Safe Harbor Confirmation Due	March 30, 2020
Applicants' Phase 1 Responses Due	April 22, 2020 2:00 p.m. PT
Phase 1 Evaluation by HCA	April 24 – May 4, 2020
Phase 1 Passing Notification to Applicants	May 11, 2020
Applicants' OIC Filing Deadline for Rates and Network Access	May 21, 2020
Applicants' Phase 2 Responses Due	May 22, 2020 – 2:00 p.m. PT
Phase 2 Evaluation by HCA	June 3 – June 30, 2020
HCA to Announce Apparent Successful Applicant(s) (ASA) and send notification via e-mail to unsuccessful Applicants	July 7, 2020
Applicants' Debrief Request Deadline	July 10, 2020
Contract Negotiations	July – September, 2020
OIC Filing Approval	September 2020
HBE Board Certification	September 2020
HCA's Verification of ASA's OIC Rates	September 2020
HCA to Execute Contract	September 25-30, 2020
HBE Open Enrollment	November 1-December
TIBE Open Elifolinian	15, 2020

HCA reserves the right in its sole discretion to revise the above schedule at any time.

2. Section 1.10, Optional Safe Harbor to Facilitate Public Option Plan Offerings has been deleted and replaced with the following:

HCA is offering a safe harbor to facilitate participation in year one by removing uncertainty and maximizing opportunities for bidding across geographic regions where costs vary. If an Applicant chooses the safe harbor, there is no penalty associated with retrospective review of the actual provider reimbursement. HCA will provide Applicants alternative reimbursement targets by OIC geographic rating area as designated in <a href="WAC 284-43-6701">WAC 284-43-6701</a>, based on 2018 market averages that meet Cascade Care's affordability requirement for a statewide reimbursement average of one-hundred and sixty (160) percent of Medicare reimbursement.

In order to participate in the safe harbor, Applicants must declare their participation in the optional safe harbor by noting 'YES', 'NO' or 'MAYBE' for each proposed county in their Letter of Intent. For those Applicants that declared 'YES' or 'MAYBE' for any proposed county in the LOI, they must confirm their participation in the optional safe harbor for each proposed county by sending an email to the RFA Coordinator, as described in Section 2.1, *RFA Coordinator*, no later than the Applicant's Safe Harbor Confirmation due date described in Section 1.2, *Estimated Schedule of Solicitation* and submit their Non-Disclosure Agreement (NDA) as described in Section 2.4, *Non-Disclosure Agreement (NDA)*. After Applicants return a signed NDA to HCA, the contracted actuary (Milliman) will send Medicare allowed reimbursement and payment target thresholds for provider payment. The target thresholds are weighted based on projected enrollment in the OIC geographic rating area where proposed service areas are located.

For Applicants who responded to the HCA data modeling exercise in December 2019, the target reduction will be based on their individual experience. For Applicants who did not respond to the HCA data modeling exercise, the target reduction will be based on the individual market aggregate. To preserve confidentiality in some regions, individual market Carrier data is blended with HCA PEBB data, which did not result in a material change.

Applicants will attest that their projected reimbursement rates are equal to or below the target and will provide sample provider contracts as part of their Phase 2 response. If Applicants optionally agree to and meet the safe harbor, but subsequently do not meet the statewide reimbursement requirement, they will not be required to submit a corrective action plan. This process will be repeated again in Spring 2021 for Plan Year 2022.

Meaningful changes to the listing of the counties and/or enrollment information in which the applicant intends to participate, as provided through the LOI, will invalidate the reimbursement and payment target thresholds provided through the safe harbor and will eliminate the option to participate.

- 3. Section 2.3, Letter of Intent to Apply, bullet 2.3.7 has been deleted.
- 4. Section 2.4, Non-Disclosure Agreement (NDA), has been deleted and replaced with the following:

After Applicants have emailed the RFA Coordinator their confirmed participation to use the safe harbor as described in Section 1.10., *Optional Safe Harbor to Facilitate Public Option Plan Offerings*, Applicants interested in safe harbor provisions must submit a Non-Disclosure Agreement (NDA), located in Exhibit E in order to receive data regarding the benchmark percent of Medicare ranges by geographic rating area that Applicants may use to meet the safe harbor provisions. The sooner the Applicant returns the NDA, the sooner they may be provided access to the safe harbor information.

The Applicant's signed NDA must be emailed to the RFA Coordinator, listed in Section 2.1., RFA Coordinator and must be received by the RFA Coordinator in order to receive the data from HCA's actuary. The subject line of the email must include the following: [Application #] – NDA – [Your entity's name].

The NDA may be attached to the email as a separate document, in Word or PDF.