Washington State Health Care Authority

NOTICE OF COMPETITIVE SOLICITATION

HCA Solicitation #2026HCA01

SOLICITATION TITLE: Re-Procurement of As Needed Convenience Contracts for Behavioral Health and Recovery Training and Support Services (Training and/or Services)

SOLICITATION BUDGET: There is no minimum award amount. HCA intends to award Contract's to as many qualifying Bidders as HCA deems necessary. Funding amounts will be determined on an as needed basis for each Work Order. The execution of an as needed Contract does not guarantee any minimum or maximum amount of work. The funding amount and number of services that are utilized under an as needed Contract is at HCA's sole discretion.

SOLICITATION POSTING DATE: 9/11/2026

RESPONSE DUE DATE: 10/1/2026

Find the full solicitation on Washington's Electronic Business Solution (WEBS). Vendors not registered in WEBS will not receive updates or amendments to the solicitation, which may put them at a disadvantage.

Estimated Schedule of Procurement Activities

Estimated RFQQ Schedule ***Dates are anticipated and subject to change without an official amendment.***	
ACTIVITIES	**DUE DATES**
HCA Issues RFQQ	September 11, 2026
Bidders Questions Due	September 16. 2026
HCA Posts Answers to Bidders Questions*	September 18, 2026
OPTIONAL - Exhibit E - Bidders Interested Subcontractor	September 21, 2026
HCA posts Interested Subcontractor List Posted*	September 22, 2026
Bidders Complaints Due (if applicable)	September 22, 2026
Initial Bid Due Date	October 1, 2026, 3 pm PT
HCA Evaluate Bids*	October 6 –20, 2026
Announcement of Apparent Successful Bidder(s) via WEBS*	October 23, 2026
Bidder Debrief Request Due Date (if requested)	October 28 2026
Bidder Debriefs Conferences (via Zoom or Microsoft Teams – To Be Determined (TBD))*	October 30, 2026

Negotiate Contract(s)	November 13– 30, 2026
Earliest Date for Execution of Contract(s)/Work Order(s)	December 1, 2026

Purpose and Objectives

HCA is re-issuing this RFQQ to solicit new Bids from qualified entities and individuals interested in providing as needed Behavioral Health and Recovery Training and Support Services (Training and/or Services) for ongoing Workforce Development to the Behavioral Health Workforce. Consistent with the original procurement (2023HCA23) HCA is exercising its intent to re-open this procurement in direct relation to the community need of a more robust and consistent pipeline of Behavioral Health service providers to increase the quality of and access to care for individuals receiving Behavioral Health care in Washington State.

HCA intends to award multiple Bidders to one new category of service and to add to the already established pool of pre-qualified Contractors in each category listed below. If an organization already has an established contract for a category listed, there is no need to re-bid on this RFQQ. Existing organizations may submit a bid if they would like to bid on a new category of service and they qualify.

The awarded Contractors will assist with stabilizing Behavioral Health Workforce capacity, along with bolstering the recruitment and retention of a more fully qualified professional Behavioral Health Workforce. These ongoing educational and professional development opportunities are critical during a time of extreme Behavioral Health Workforce shortages.

There are seven (7) Training and/or Services Categories and thirteen (13) Activities that can be provided within each Category that Bidders will have the opportunity to select from.

The Training and/or Services Categories and Activities are designed for broad representation within the Behavioral Health Continuum of Care. *Bidders may select one or more Category, and one or more Activity per Category to submit a bid.*

Training and/or Services Categories Bidders may select one or more of the following Categories. (*See Exhibit C, Qualifications, Section 1 of RFQQ.)*

Category 1: SUD Prevention and Mental Health Promotion. This includes Training and/or Services developed for and focused on SUD prevention and to promote mental health and wellness in communities across Washington State. Also includes, but is not limited to, curriculum development, one-time training and recurring training series, technical assistance, event and conference coordination, public speaking, audio/visual support, project management, media and campaign development, and data collection, analysis and program or project evaluation. This may include providing common existing trainings, for example, SAPST, NCBT, Ethics, Core Competencies, Evidence-Based Programs curriculum, etc.

Category 2: Behavioral Health Outpatient. This includes Training and/or Services developed for and focused on outpatient mental health, SUD, co-occurring problem gambling, and intensive outpatient services. These Training and/or Services can be for a lifespan or a specific age range (for example, birth to five (5) years and Transition Age Youth adult).

Category 3: Residential Treatment. This includes Training and/or Services developed for and focused on residential treatment including mental health, SUD, co-occurring, and other specialized services provided in a residential setting.

Category 4: Inpatient Psychiatric Services. This includes Training and/or Services developed for and focused on inpatient psychiatric services.

Category 5: Recovery Support Services. This includes Training and/or Services designed for and focused on recovery support to improve an individual's Behavioral Health and wellness, live a self-directed life and achieve their full potential.

Category 6: SUD Treatment and Mental Health Support in Correctional Facilities. This includes Training and/or Services for correction officers, jail staff, and medical teams who support the unique and complex population of incarcerated individuals. Training and/or Services may include but are not limited to basic introduction to SUD and mental health support, medication support of SUD withdrawal protocol, contingency management, interacting with trauma, and reentry services.

Category 7: Problem Gambling. This includes training for Certified Gambling Counselors, individuals with lived experience, prevention professionals, and others working in the field of Problem Gambling or a related field such as Substance Use prevention and/or mental health promotion, as well as developing and managing community events focused on Problem Gambling and related topics. Also includes Curriculum Development, facilitation of topical workgroups related to Problem Gambling and related emerging issues, media campaigns, program and project evaluation, data collection and analysis for topics related to or focused on Problem Gambling and related emerging issues, and technical assistance.

Minimum Qualifications

The following are the minimum qualifications for Bidders:

1. Licensed to do business in the state of Washington or provide a commitment that it will become licensed in Washington within 30 calendar days of being selected as the ASB.

2. In each of the Category(ies) they select in Exhibit C, Qualifications, Section 1, Bidders must have at least three (3) years' providing those services, to any of the following:

    2.1. local, state, and federal governmental entities (e.g., cities, counties)

    2.2. Tribes;

    2.3. Community stakeholders;

    2.4. Behavioral Health providers;

    2.5. SUD prevention providers;

    2.6. Problem Gambling providers; or

    2.7. Peer support organizations across the state.

3. Bidders must have at least three (3) years' experience providing the services in the Category(ies) selected to Diverse Staff members or diverse populations in the above listed settings.

Solicitation Coordinator

Name	**Brette Greenwood-Wing**
E-Mail Address	HCAProcurements@hca.wa.gov

WEBS Commodity Codes:

915-22	Communications Marketing Services
915-23	Conference Coordinating and Planning Services
915-73	Public Information Services (Incl. Press Releases)
918-02	Audio/Visual Consulting Services
918-03	Alcohol and Drug Abuse Consulting Services
918-27	Community Development Consulting
918-32	Consulting Services (Not Otherwise Classified)
918-35	Disadvantage Business Enterprise (DBE) and Historically Underutilized Business (HUB) Consulting Including Technical Assistance
918-38	Education and Training Consulting
918-67	Human Services Consulting (To Include Mental Health Consulting Services)
918-83	Organizational Development Consulting
924-05	Advisory Services, Educational
924-16	Course Development Services, Instructional/Training
924-18	Educational Services, Alternative
924-20	Examination and Testing
924-35	In-Service Training (For Employees)
924-40	Instructor-led, Classroom Training (Technical)
924-41	Instructor-led, Classroom Training (Non-Technical)
924-42	Instructors, Classes for the Public
924-60	Not-For-Credit Classes, Seminars, Workshops, etc.
924-64	Partnering Workshop Facilitation Services
924-78	Teaching and Instruction Services (Including Elementary and Secondary Education, Higher Education and Adult Education)
924-86	Vocational Training, All Types (Including Vocational Rehabilitation and Technical Education)
948-07	Administration Services, Health
948-33	Disease Prevention and Control Services, Non-Contagious (See 948-92 for Vaccination Services)
948-46	Hospital Services, Inpatient and Outpatient
948-47	Health Care Center Services
948-48	Health Care Services (Not Otherwise Classified)

948-76	Psychologists/Psychological and Psychiatric Services (Including Behavioral Management Services)
948-86	Therapy and Rehabilitation Services
952-05	Alcohol and Drug Detoxification (Incl. Rehabilitation)
952-06	Alcohol and Drug Prevention
952-17	Child Abuse: Identification, Treatment, and Prevention (Including Sexual Abuse)
952-21	Counseling
952-23	Court Intervention Services
952-24	Cultural Administration and Promotion Services
952-55	Homelessness Prevention Services
952-59	Human Services (Not Otherwise Classified)
952-62	Mental Health Services: Vocational, Residential, Etc.
952-76	Respite Care
952-90	Training and Instruction (For Clients, Not Staff)
952-92	Transitional Living
961-61	Public Speaking Services

Submit any questions or concerns regarding this solicitation to the Solicitation Coordinator shown above.