



NOTICE OF COMPETITIVE SOLICITATION

HCA Solicitation #2024HCA10

SOLICITATION TITLE: THIRD-PARTY REENTRY INITIATIVE SERVICES

SOLICITATION BUDGET: N/A

SOLICITATION POSTING DATE: 6/4/2024

RESPONSE DUE DATE: 7/2/2024

Find the full solicitation on [Washington's Electronic Business Solution \(WEBS\)](#). Vendors not registered in WEBS will not receive updates or amendments to the solicitation, which may put them at a disadvantage.

Estimated Schedule of Procurement Activities

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|-------------------------------------|---------------|
| Release RFI | June 4, 2024 |
| Vendor Questions due by 4:00 p.m. | June 11, 2024 |
| Answers to Vendor Questions | June 17, 2024 |
| Vendor Submissions due by 4:00 p.m. | July 2, 2024 |

Purpose and Objectives

This Request for Information (RFI) is seeking information from potential vendor respondents that will assist the Washington State Health Care Authority (HCA) in the prospective procurement of a Third-Party Administrator (TPA) vendor (Vendor) that will be responsible for assisting HCA and carceral facilities with the implementation and administration of a Reentry Initiative. HCA also welcomes comments from other parties, including carceral facilities, enrollees, Accountable Communities of Health and Managed Care Organizations, on the approach to engaging a Vendor to support successful implementation of the Reentry Initiative. The Reentry Initiative, approved under Washington State's MTP 2.0 Demonstration, will deliver a targeted set of services to adults and youth in state prisons, jails (including tribal jails), and youth correctional facilities in the ninety (90) days prior to the individual's release.

The HCA is currently gathering information related to a possible release of a Request for Proposal (RFP) to solicit for a Vendor that will be responsible for assisting HCA and carceral facilities with implementation and administration of the Reentry Initiative.

HCA hopes to achieve the following from this RFI:

- Decide whether to issue an RFP as described above;
- Determine the scope of work and required timeline to establish Vendor services;
- Determine the reimbursement structure for this scope of work; and
- Create an RFP distribution list.

Facts and Assumptions

Potential participants in the RFI and future potential vendors should assume:

1. Contract execution for the Vendor will occur in April 2025, there will be a three-month start-up period for the Vendor prior to facilities going live in the reentry demonstration initiative on July 1, 2025.
2. The Vendor will be responsible for supporting carceral facilities and the state in implementing the Apple Health reentry demonstration initiative.
 - a) The reentry demonstration initiative is composed of three cohorts for carceral facilities, with different start dates for each cohort. Start dates include:
 - Cohort 1 – July 1, 2025
 - Cohort 2 – January 1, 2026
 - Cohort 3 – July 1, 2026
3. The Vendor will be expected to provide a Phase 1 set of services starting in July 2025, and a Phase 2 set of services with some start date flexibility for facilities in Cohorts 2 and 3 (more detail below).
4. The Vendor will be required to contract with both HCA and with Managed Care Organizations (MCOs).
 - a) MCOs provide health care services to 85% of the Apple Health-covered population.
 - b) There are currently five (5) MCOs that serve Apple Health. The Vendor will be required to contract with all HCA-contracted MCOs.
 - c) The Vendor will be required to share data, including claims and billing data, with MCOs.
5. The amount and type of support provided to each carceral facility participating in the reentry initiative will vary and will be based upon existing and/or planned facility capabilities.
6. Some participating facilities will have staff or external health care providers to support the provision of medical care, including case management, and others will have more limited medical care capacity.
7. The Vendor will be expected to work with staff in carceral facilities to support the reentry demonstration initiative, including helping to facilitate facility-based provider enrollment as Apple Health providers, addressing billing questions, and serving as a claims clearinghouse for providers new to billing Apple Health.
8. The Vendor will be expected to identify case management providers for facilities that do not have medical staff in-facility or in the community who can provide this service.
9. There will be seven (7) pre-release services, defined by HCA. The list of pre-release services includes:
 - a) Mandatory services
 - Case management
 - Medications for alcohol and opioid use disorder
 - 30-day supply of medications and medical supplies at release
 - b) Optional services
 - Medications during the pre-release period
 - Lab and radiology
 - Services by community health workers with lived experience
 - Physical and behavioral clinical consultations
10. All participating facilities will be required to support the minimum service level.
11. MCOs will be responsible for contracting with providers and ensuring network adequacy requirements are met for the incarcerated population that they serve.
12. The Vendor will be responsible for assisting facilities in identifying a network of providers to serve their enrollees when the facility does not have in-facility capacity to provide a service.
13. HCA may use the Vendor's claims clearinghouse function for other waiver-related programs.

HCA welcomes respondent input on these assumptions, and whether there are additional foundational assumptions that Washington should consider as it develops the scope of functions for a Vendor to support the reentry services initiative.

Solicitation Coordinator

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WEBS Commodity Codes:

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|---|---|
| 918-03 - Alcohol and Drug Abuse Consulting Services | 918-20 - Business Consulting, Small |
| 918-27 - Community Development Consulting | 918-32 - Consulting Services (Not Otherwise Classified) |
| 918-69 - Consulting Services (Insurance Consulting) | 918-78 - Consulting Services (Medical Consulting) |
| 948-07 - Health Related Services Administration Services | 948-47 - Health Care Center Services |
| 948-48 - Health Care Services (Not Otherwise Classified) | 948-86 - Therapy and Rehabilitation Services |
| 952-05 - Alcohol and Drug Detoxification (Incl Rehabilitation) | 952-15 - Human Services Case Management |
| 952-20 - Human Services Correctional | 952-59 - Human Services (Not Otherwise Classified) |
| 952-74 - Human Services Referral Services | 958-74 - Personnel Management Services |
| 953-27 - Insurance and Insurance Services (All Types) Claims Processing Services | |
| 953-51 - Insurance and Insurance Services (All Types) Health/Hospitalization (including Dental and Visual) | |
| 953-52 - Insurance and Insurance Services (All Types) Insurance and Insurance Services (Not otherwise classified) | |
| 961-20 - Customer Service Evaluation Services | 961-16 - Claims Processing Services |
| 962-58 - Professional Services (Not Otherwise Classified) Marketing, Promotion, etc.) | 961-79 - Trade Services (Facilitation, Information, 961-62 - Personnel Services (Not Employment) |
| 918-21 - Consultings Services, Large | |

Submit any questions or concerns regarding this solicitation to the Solicitation Coordinator shown above.